

**Mayo – Israel Program Call for Proposals**

**Mayo Clinic launched the Israeli Startup Initiative to promote collaborations between promising Israeli startup companies and Mayo Clinic innovators. The goal of this collaboration is to accelerate availability of medical innovations to the public, introduce Israeli health care technology to the U.S. and advance the development of new discoveries for the benefit of patients everywhere**

**Now, the Israel Innovation Authority and Mayo Clinic have signed an MOU to Cooperate in the Field of Technological Innovation and invite interested companies to submit applications to co-develop and/or validate their healthcare related technology solutions.**

**Deadline for Request for Proposal Submission:**  **28th November, 2019**

**Focus on:** Health Technologies, in particular new medical devices, diagnostics, software solutions, or therapies.

**Overview**

The goal of a project is to co-develop, test, and pilot impactful technologies, services and devices that can be translated to other sites and settings across the United States, and beyond.

Project applications may include joint R&D activities as well as clinical trial or pilot and validation activities.

Successful applicant companies from Israel will receive funding directly from the Israel Innovation Authority (IIA) according to its regulations and procedures. Mayo Clinic may provide in kind services, expertise and/or use of facilities. An appropriate agreement between successful applicant companies and Mayo will need to be entered into prior to project initiation.

In exchange for such services, expertise and/or use of facilities, Mayo Clinic and the Israeli companies may agree on equity investment by Mayo Clinic Ventures and/or a revenue share of the products or services that are the subject of the project.

**Request for Proposals Focus**

This RFP process will stimulate generation and development of new or significantly improved product or process for commercialization in global markets. This RFP solicits proposals with a focus on Health technologies.

**Proposal Tracks**

1. Collaborative R&D projects between Israeli companies and Mayo Clinic
2. Pilot and Validation projects for Israeli companies facilitated by Mayo Clinic

**Funding Eligibility in Israel**

R&D performing companies registered and operating in Israel.   The IIA will support up to 50% of the approved R&D budget according to its funding rules.

**Expenses supported by IIA within the framework of these projects:**

* R&D
* Upgrade and/or production modification
* Travel abroad – based of rules for cooperative projects
* Regulatory conformation
* Establishment of beta-site
* Portion of work by Israeli sub-contractors
* Portion of work by foreign sub-contractors
* Portion of production permitted abroad –based on royalty regulations
* **Utility Patent**

**Expenses not supported by IIA**

* Marketing
* Distribution
* Consultants and/or business development

**Mayo Clinic may provide in-kind project resources as follows:**

* internal champion to **co-develop** and identify the parameters of the product/technology and potential use cases
* **test and validate** the product given pre-identified parameters
* **deploy**, roll-out and operationalize the product internally
* assistance to co-**commercialize** the product, through introductions to partner health systems and entities
* **opportunity to interact with other companies and VC as appropriate**

**Process and Timeline**

|  |  |
| --- | --- |
| Program announcement | May 15th , 2019 |
| Applicants submit online Expression of Interest | July 11th , 2019 by 5 pm EST |
| IIA and MAYO invite shortlisted applicants to submit application | Sep 12th , 2019 |
| Shortlisted applicants submit full online application to the IIA and program outline and budget in English to  MAYO | Nov 28th , 2019 by 5 pm EST |
| IIA and MAYO notifies selected applicants of Approval | March 5, 2020 |
| Sign agreements (est.) | April, 2020 |
| Project start (est.) | May, 2020 |

**Contacts**

|  |  |
| --- | --- |
| **Mayo Clinic**  Mayo-Israeli Start-up Initiative  Email:  [MCVLICENSINGASSOCIATE@mayo.edu](mailto:MCVLICENSINGASSOCIATE@mayo.edu) | **Israel**  Mr. Jonathan Cohen, Program Manager – North American Desk  Israel Innovation Authority  [Jonathan.Cohen@innovationisrael.org.il](mailto:Jonathan.Cohen@innovationisrael.org.il)  Tel: +972-3-5118155 |

Attached: Expression of Interest form